

The background of the entire page is a detailed line art illustration of several sailboats. The lines are thin and light blue, creating a complex web of rigging, masts, and hulls. The boats are depicted from various angles, some showing the full profile and others focusing on specific parts like the masts or sails. The overall effect is a nautical and sophisticated aesthetic.

OYSTER BROKERAGE





MAKING THE DREAM A REALITY

We are the go-to experts for buying and selling
pre-owned Oysters.

OYSTER BROKERAGE

We are the pre-owned Oyster specialist and we are proud to have been bringing together owners with buyers for more than 30 years. In a marketplace that moves quickly, with yachts being listed for sale and changing hands frequently, it's reassuring to have our knowledgeable team at your side through the process from start to finish.



NEWPORT R.I.

Our office in Newport, Rhode Island, is right in the heart of US yachting, and a frequent summer destination for yachts cruising the Caribbean. Our office allows us to link US buyers and sellers with the European market and vice versa. Newport is home to a wide range of Oysters and our comprehensive US service offering.

A GLOBAL NETWORK

With brokerage offices in the UK, the Mediterranean and East Coast, USA we have global reach into very different marketplaces. Each hub has a team who knows Oyster yachts intimately, so before you step aboard an Oyster, we can advise on every aspect of choosing and owning the right yacht for you.



Our UK office is in Ipswich, and offers a permanent used boat show ashore with Guardianage service, and many years of Oyster expertise on hand. Customs Warehousing is also available onsite for ex VAT yachts.

IPSWICH

PALMA

Our Palma office is located at the gateway to the Mediterranean and offers owners year-round sailing. It is home to the most extensive collection of Oysters available anywhere in the world. Our specialised team can offer Guardianage, servicing, crew placement and re-fit services.



WELCOME TO THE FAMILY

When you buy a pre-owned Oyster, you become part of a family, brought together by a love of sailing and the Oyster marque. You will get access to the world of Oyster, from our Charter offering, crew placement and world class After Sales to Guardianage and servicing by Oyster experts. In short, we make owning your Oyster simple.

As part of our family you will also be welcomed to our world famous events like regattas and the Oyster World Rally. These will give you the chance to meet like-minded Oyster owners and enjoy the life-affirming experiences you will never forget.

MARKETPLACE KNOWLEDGE

Whether you are buying or selling an Oyster, our unparalleled marketplace knowledge will prove invaluable. After all, who knows the brokerage market for Oysters better than Oyster?

We know every Oyster is unique, but they all share our bluewater DNA, along with the highest standards of design, engineering and craftsmanship for which we are famous. With that understanding, we are best placed to help you plan the most effective way to sell your Oyster.

We hold the latest data on the state of the new yacht and brokerage market, allowing us to give you useful and accurate advice on realistic values, time frames and location. Our engineers, boat builders and project managers are on hand to give valuable insight on your potential purchase.

All our locations offer seller unique packages to suit your plans. You will benefit from expert guidance on handling offers, negotiations and contracts. If you are a buyer, we will be delighted to negotiate on your behalf and help you manage surveys, sea-trials and closing documentation.

III We had a series of unfortunate experiences with brokers in search of a used Oyster. This changed, after we met with Oyster Brokerage Palma, who provided us with professional guidance and assistance. As a result we successfully concluded on a transaction by the end of 2019 and are now proud new members of the Oyster family.

THIERRY SCHAFFLUETZEL
NEW OWNER OF A USED OYSTER 575



OYSTER 55
1987



OYSTER 56
1998



OYSTER 575
2010



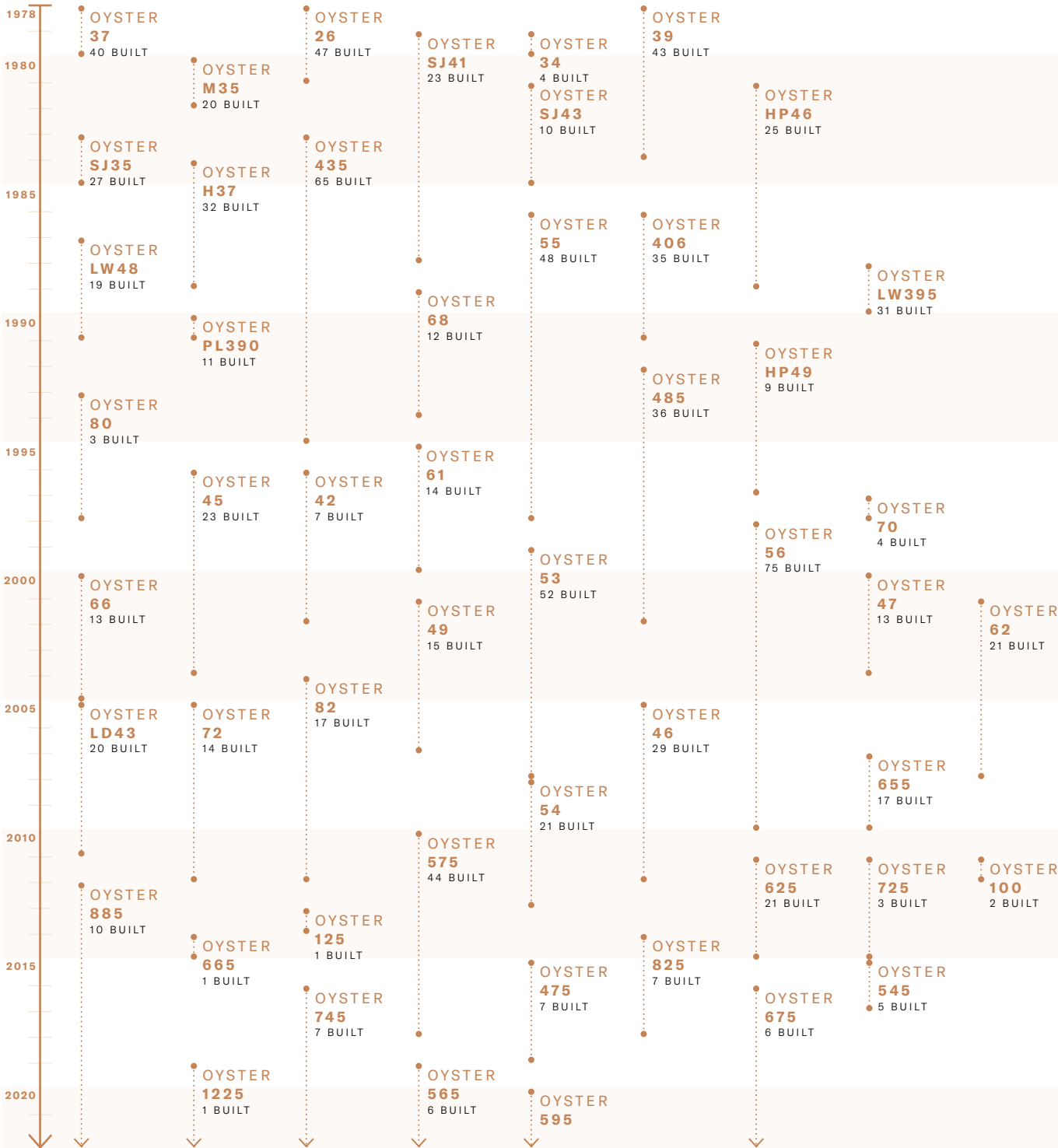
OYSTER 565
2019



WHICH OYSTER IS RIGHT FOR YOU?

If you are thinking of buying an Oyster, we can help you understand the complete Oyster range, guiding you in the direction of the best Oyster model for your needs now and in the future.

THE OYSTER FLEET 1978-PRESENT





A SEAMLESS PROCESS

We work hard to make the experience of buying or selling an Oyster effortless, so everyone involved benefits from our knowledge and guidance on all aspects of the process.

To discuss buying or selling your Oyster with one of our brokers, please get in touch at **brokerage@oysteryachts.com** or call your nearest Brokerage office.

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